

INSTRUCTIONS, read carefully:

1. Please fill out the PRELIMINARY APPLICATION **ONLY** on this PDF form. Only electronic forms will be considered.
2. Send the Preliminary Application and the requested additional documentation to the email advorzova@fulbright.it with the subject heading **BEST 2010-2011 APPLICATION – YOUR NAME**.
3. All applications must be complete. Incomplete applications will not be reviewed.
4. Any additional comment in regards to your application or your status must be disclosed in the Comments box (n.25), **NOT** in the email.

| | | | |
|---|-------------------|------------------|---------------|
| 1 | FIRST NAME | LAST NAME | MIDDLE |
| | | | |

| | |
|---|-----------------------------------|
| 2 | DATE OF BIRTH (ie. d/m/y): |
| | |

| | |
|---|--|
| 3 | PLACE OF BIRTH (city, country): |
| | |

| | |
|---|--------------------|
| 4 | CITIZENSHIP |
| | |

| | |
|---|-----------------------|
| 5 | MARITAL STATUS |
| | |

| | |
|---|----------------|
| 6 | ADDRESS |
| | Via e Civico |
| | CAP |
| | Città |
| | Prov. |

| | |
|---|------------------------|
| 7 | MAILING ADDRESS |
| | Via e Civico |
| | CAP |
| | Città |
| | Prov. |

| | |
|---|--------------|
| 8 | EMAIL |
| | |

| | |
|---|---------------------|
| 9 | PHONE NUMBER |
| | House |
| | Work |
| | Mobile |

| | | | |
|----|---|-----------------|----------------|
| 10 | ENGLISH LANGUAGE PROFICIENCY (rate 1 to 5; 1 = poor and 5 = excellent) | | |
| | <u>Writing</u> | <u>Speaking</u> | <u>Reading</u> |
| | | | |

| | |
|----|---------------------------------------|
| 11 | SPECIFY ENGLISH LANGUAGE TEST: |
| | SCORE: |
| | |

| | |
|----|-----------------------|
| 12 | FIELD OF STUDY |
| | |

13 EDUCATION (list education institutions attended in reverse chronological order, including any in which you may be presently enrolled)

| <u>Institution and Location</u> | <u>Major Field of Study</u> | <u>Dates (From-To; d/m/y)</u> | <u>Actual Name of Degree or Diploma</u> | <u>Date Received/Expected and Grade</u> |
|---------------------------------|-----------------------------|-------------------------------|---|---|
| | | | | |
| | | | | |
| | | | | |
| | | | | |
| | | | | |

14 RESEARCH/TEACHING EXPERIENCE

| <u>Institution and Location</u> | <u>Position</u> | <u>Dates (From-To; d/m/y)</u> | <u>Description</u> |
|---------------------------------|-----------------|-------------------------------|--------------------|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

15 WORK EXPERIENCE (list work experience in reverse chronological order)

| <u>Employer and Address</u> | <u>Title/Type of Work</u> | <u>Dates (From-To; d/m/y)</u> | <u>Description</u> |
|-----------------------------|---------------------------|-------------------------------|--------------------|
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

16 SCHOLARSHIPS (list scholarships, fellowships, honors, or prizes held at present or in the past by including sponsors, amount where held and duration)

| <u>Scholarship or Other</u> | <u>Sponsor</u> | <u>Amount</u> | <u>Where</u> | <u>Dates (From-To; d/m/y)</u> |
|-----------------------------|----------------|---------------|--------------|-------------------------------|
| | | | | |
| | | | | |
| | | | | |

17 PUBLICATIONS

| <u>Title</u> | <u>Journal/Publisher</u> | <u>Date</u> |
|--------------|--------------------------|-------------|
| | | |
| | | |
| | | |
| | | |

18 PREVIOUS TRAVEL/STAY IN THE USA

| <u>Dates (From-To; d/m/y)</u> | <u>Reasons</u> |
|-------------------------------|----------------|
| | |
| | |
| | |
| | |

19 PREVIOUS TRAVEL/STAY IN OTHER COUNTRIES

| <u>Country</u> | <u>Dates (From-To; d/m/y)</u> | <u>Reasons</u> |
|----------------|-------------------------------|----------------|
| | | |
| | | |
| | | |
| | | |

20

ENTREPRENEURIAL PROJECT (MAX 1,500 words)

In an essay please describe your business project and/or product or service you would like to introduce and what you would like to learn during an internship with a U.S. company. Write about your real project; do not illustrate a case study.

The project should also answer the following questions:

- What is the new product or service that will be made available by your new company? Why is your product competitive?
- What is the amount of seed money needed to launch your company? How are you going to raise it?
- Which market are you addressing? Who are your potential customers?
- Who are your competitors? Are you aware of similar projects being developed elsewhere, especially in the U.S.?
- Exit strategy: which is the potential return on investment? Will your company become profitable, or traded in an Initial Public Offering (IPO) or cease to exist via merger or acquisition?

Please include your ideas on what you plan to do when you return to Italy in relation to your business project and how you would disseminate the results of your academic and internship experience in the United States.

Page 1 of 2

[Empty application area]

EVIDENCE OF ACCOMPLISHMENTS

21 Planning, implementation and achieving results (MAX 200 words)

Describe a challenging project, activity or event that you have planned and taken through a conclusion (objectives, implementation, ongoing evaluation and changes, final results)

22 Influencing, communication and teamwork (MAX 200 words)

Describe how you achieved a goal through the actions or opinions of others in a team context

23 Analysis, problem solving and creative thinking (MAX 200 words)

Describe a difficult problem that you have solved thanks to your entrepreneurial spirit

24

PERSONAL STATEMENT (MAX 600 words)

The personal statement is a narrative statement describing how you have achieved your current goals. It should not be a mere listing of facts. It should include information about your education, practical experience, specific skills, special interests, career plans. Describe any significant factors that have influenced your educational and/or professional development, and your purpose in participating in the Fulbright-BEST Program.

25

OTHER COMMENTS